

**California Association of Clerks and Election Officials**  
**Profit & Loss Budget vs. Actual**  
July 2009 through June 2010

CACEO Budget 2010-2011 <i>Adopted 7/16/2010</i>	TOTAL				Adopted Budget
	Jul '09 - Jun 10	Budget	\$ Over Budget	% of Budget	2010-2011
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Investments</b>					
Interest-CD	520.78	1,000.00	-479.22	52.08%	
Interest-Savings	372.63	240.00	132.63	155.26%	500.00
<b>Total Investments</b>	893.41	1,240.00	-346.59	72.05%	500.00
<b>Other Types of Income</b>					
Calendars - SI	1,640.00	1,000.00	640.00	164.0%	1,000.00
Directories	378.00	100.00	278.00	378.0%	500.00
<b>Total Other Types of Income</b>	2,018.00	1,100.00	918.00	183.46%	1,500.00
<b>Program Income</b>					
Membership Dues 2009-2010	31,700.00	50,000.00	-18,300.00	63.4%	
Membership Dues 2010-2011	12,975.00				50,000.00
<b>Program Service Fees</b>					
Annual Conference					
Registration Annual	26,297.00	33,675.00	-7,378.00	78.09%	28,750.00
Vendor Fees Annual	34,074.72	24,995.00	9,079.72	136.33%	23,000.00
Annual Conference - Other	3,090.00				
<b>Total Annual Conference</b>	63,461.72	58,670.00	4,791.72	108.17%	51,750.00
CalPEAC	25,725.00	41,000.00	-15,275.00	62.74%	20,000.00
Elections Legislative Committee	5,180.00	4,200.00	980.00	123.33%	4,700.00
<b>New Law</b>					
Registration New Law	46,765.00	35,000.00	11,765.00	133.61%	40,000.00
Vendor Fees New Law	27,730.00	15,000.00	12,730.00	184.87%	20,000.00
<b>Total New Law</b>	74,495.00	50,000.00	24,495.00	148.99%	60,000.00
<b>Total Program Service Fees</b>	168,861.72	153,870.00	14,991.72	109.74%	186,450.00
Summer Institute 2011					55,000.00
<b>Total Income</b>	216,448.13	206,210.00	14,991.72	109.74%	243,450.00
<b>Expense</b>					
<b>Business Expenses</b>					
Business Registration Fees	20.00				
<b>Total Business Expenses</b>	20.00				
<b>Contract Services</b>					
Accounting Fees	1,400.00	1,500.00	-100.00	93.33%	1,500.00
Lobbyist CC/CoB	23,336.00	25,000.00	-1,664.00	93.34%	20,000.00
Lobbyist Elections	50,835.00	50,000.00	835.00	101.67%	50,000.00
<b>Total Contract Services</b>	75,571.00	76,500.00	-929.00	98.79%	71,500.00
<b>Operations</b>					
Printing and Copying	0.00	100.00	-100.00	0.0%	100.00
Supplies	338.69				400.00
Telephone, Telecommunications	152.46	1,000.00	-847.54	15.25%	200.00
Website Maintenance	1,838.29	1,800.00	38.29	102.13%	2,000.00
<b>Total Operations</b>	2,329.44	2,900.00	-570.56	80.33%	2,700.00
<b>Other Types of Expenses</b>					
Insurance - Liability, D and O	190.00	200.00	-10.00	95.0%	200.00
Other Costs	30.00				
<b>Total Other Types of Expenses</b>	220.00	200.00	20.00	110.0%	200.00

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<b>Program Expenses</b>					
<b>Annual Conference</b>					
Awards Annual					600.00
Cash Tips Annual	128.00	100.00	28.00	128.0%	100.00
Coordinator Expenses Annual	1,779.24	1,666.53	112.71	106.76%	1,500.00
Coordinator Salary Annual	10,328.30	10,328.25	0.05	100.0%	12,000.00
Entertainment Annual	3,199.36	3,199.36	0.00	100.0%	500.00
F&B - AV - Rm Charges Annual	55,989.52	50,989.52	5,000.00	109.81%	20,000.00
Gifts Annual	769.62	789.37	-19.75	97.5%	250.00
Office Supply Annual	436.73	270.32	166.41	161.56%	275.00
Postage Annual	1,804.52	1,804.52	0.00	100.0%	300.00
President's Banquet					14,000.00
Printing Annual	1,925.77	1,653.71	272.06	116.45%	400.00
Security Annual	1,410.00	1,200.00	210.00	117.5%	1,200.00
Speakers Annual	3,950.19	3,950.19	0.00	100.0%	1,700.00
<b>Total Annual Conference</b>	<b>81,721.25</b>	<b>75,951.77</b>	<b>5,769.48</b>	<b>107.6%</b>	<b>52,825.00</b>
<b>CalPEAC</b>					
F&B CalPEAC	827.99	5,000.00	-4,172.01	16.56%	1,500.00
Trainer Expense CalPEAC	17,627.49	28,000.00	-10,372.51	62.96%	7,500.00
<b>Total CalPEAC</b>	<b>18,455.48</b>	<b>33,000.00</b>	<b>-14,544.52</b>	<b>55.93%</b>	<b>9,000.00</b>
<b>Clerk Training/Manual</b>	<b>5,000.00</b>	<b>5,000.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>5,000.00</b>
<b>Elections Leg</b>	<b>3,408.95</b>	<b>6,000.00</b>	<b>-2,591.05</b>	<b>56.82%</b>	<b>3,000.00</b>
<b>New Law</b>					
Cash Tips New Law					100.00
Coordinator Expenses New Law	953.63	1,500.00	-546.37	63.58%	1,500.00
Coordinator Salary New Law	14,576.00	14,000.00	576.00	104.11%	14,000.00
Entertainment New Law	0.00	500.00	-500.00	0.0%	500.00
F&B - AV - Rm Charges New Law	26,788.66	20,000.00	6,788.66	133.94%	20,000.00
Gifts New Law	30.00	300.00	-270.00	10.0%	300.00
Office Supply New Law	0.00	250.00	-250.00	0.0%	250.00
Postage New Law	517.30	200.00	317.30	258.65%	200.00
Printing New Law	833.27	400.00	433.27	208.32%	400.00
Security New Law	0.00	400.00	-400.00	0.0%	400.00
Speakers New Law	76.87				100.00
<b>Total New Law</b>	<b>43,775.73</b>	<b>37,550.00</b>	<b>6,225.73</b>	<b>116.58%</b>	<b>37,750.00</b>
<b>Summer Institute</b>					50,000.00
<b>Total Program Expenses</b>	<b>152,361.41</b>	<b>157,501.77</b>	<b>-5,140.36</b>	<b>96.74%</b>	<b>157,575.00</b>
<b>Travel and Meetings</b>					
Site Selection	0.00	1,500.00	-1,500.00	0.0%	1,500.00
<b>Total Travel and Meetings</b>	<b>0.00</b>	<b>1,500.00</b>	<b>-1,500.00</b>	<b>0.0%</b>	<b>1,500.00</b>
<b>Uncategorized Expenses</b>					
Dues Refunds	150.00				
Gifts & Retirements	195.47	1,000.00	-804.53	19.55%	1,000.00
Miscellaneous	24.30	50.00	-25.70	48.6%	50.00
President's Budget	0.00	1,500.00	-1,500.00	0.0%	1,500.00
<b>Total Uncategorized Expenses</b>	<b>369.77</b>	<b>2,550.00</b>	<b>-2,180.23</b>	<b>14.5%</b>	<b>2,550.00</b>
<b>Total Expense</b>	<b>230,871.62</b>	<b>241,151.77</b>	<b>-10,280.15</b>	<b>95.74%</b>	<b>235,825.00</b>
<b>Net Ordinary Income</b>	<b>-14,423.49</b>	<b>-34,941.77</b>	<b>25,271.87</b>	<b>41.28%</b>	<b>7,625.00</b>
<b>Other Income/Expense</b>					
Other Expense					
Ask My Accountant	-7.58				
<b>Total Other Expense</b>	<b>-7.58</b>				
<b>Net Other Income</b>	<b>7.58</b>	<b>0.00</b>	<b>7.58</b>	<b>100.0%</b>	<b>0.00</b>
<b>Net Income</b>	<b>-14,415.91</b>	<b>-34,941.77</b>	<b>25,279.45</b>	<b>41.26%</b>	<b>7,625.00</b>